

# M & M CLOTHING BD LTD



# Contact..



Name of Company	: M&M International-M&M Clothing BD Ltd
Year of Establishment	: 2019
Nature of Business	: 100% Export oriented garments buying & selling.
Managing Director	: Moshiur Rahman
Corporate Office Address Location	: ABC Skyrise Tower, 26 Sahajalal Avenue, Flat- 12A, Sector-4, Uttara, Dhaka-1230.
Telephone Mobile E-mail Web:	: +88-02-48957470 ; +88-02-48957472, : +88 01771-456925 <u>E-mail: moshiur@mnm-intl.com</u> <u>www.mmclothingbd.com</u>
B.G.B.A Registration No.	: BS-0998

# 田 Bank Asia

Branch : Sonargaon Janapath Road Bangladesh. <u>www.bankasia-bd.com</u>

# :: Banking Partner ::



Account Name : M&M International

Swift : BALBBDDHCTS

# **CONTACT DETAILS:**





**Moshiur Rahman** 

**Managing Director** 

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Md. Mahbub Hassan Parvez

**Head Of Sourcing** 

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M&M Clothing BD Ltd, is a well-established reputed Garments buying house in Dhaka, Bangladesh. We have an experienced and hardworking sales, procurement & quality control team, which can provide you with a complete service supplying quality garments at competitive prices. M&M Clothing BD Ltd - Management have strong integrity and accountability with professional well experience in this trade locally and globally with good reputation.

The sum of our team is an efficient official for you to start with. Each customer's account is served and handled by an individual executive that is why our service is prompt for all the orders and enquiries simultaneously. We care for the new customer same that we do & possible for our major customers, this is also one of the main ethics of our

marketing and merchandising department. All of our executives are experienced and knowledgeable and can serve you on each of your requirements.

The company is a Buying and Sourcing agency from Bangladesh offers its international buyers, the ultimate solution for sourcing excellent quality Garments, Apparel Accessories from Bangladesh and Internationally, and our valued expertise and experience in sourcing and technical fields have helped us gain an in-depth understanding of Garments, Apparels and Fashion Accessories. The company specializes in areas of competitive price, product development, production & timely deliveries, online

& post production inspections, coordination & communication.

You are warmly invited to visit our office in Bangladesh or please proceed the schedule a time for RMJ management team to meet with you in corporate office.

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# OUR MISSION, VISION & VALUES:



Our unique vision, mission and values capture the essence of who we are and how we interact with one another. In addition, it speaks to how we go to market and our commitment to delivering excellence to our customer.

# **Mission**

To serve our customer by providing the highest quality professional services that address their business issue. We attract, recruit, and retain the most knowledgeable and passionate professionals, as we provide a collaborative culture the enables them to thrive professionally and personally. To serve our customer by providing the highest quality professional services that address their business issue. We attract, recruit, and retain the most knowledgeable and passionate professionals, as we provide a collaborative culture the enables them to thrive professionally and personally.

# Vision

To be the most trusted and respected professional services firm recognized by our clients for delivering excellence.

# **Value**

Integrity – We do the right thing regardless of the consequence.

Pursuit of Excellence : We continually strive to exceed the expectations of our people and our customer.

Accountability : We take responsibility for individual and collective actions.

Collaboration : we work together to achieve and individual goals.

Passion : Our energy and enthusiasm contagious. We are inspired to make a lasting impact.



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# How we work

We source right vendors for the product



We confirm the the competitive market

best price to



OUR CAPABILIT IES



Our product design and development team is always proactive



Our quality team assure to deliver the quality products

We develop

own sample

studio

sample at our



# We do think differently & proactively

# WE ACT AND DECIDE THROUGH CUSTOMERS' EYES

# **Vendor KPI**

Compliance on time delivery quality

# Sustainable business relationship

We believe in long term mutually beneficial business relationship with transparent and ethical commerce

# **Employee engagement**

Our team is our strength and we invest on team members to enrich team expertise to grow together

# Market trend analysis

We scrutinize market trends of fabric, color and style by attending different fair and consult with trend analysis companies.

# **Price competitiveness analysis**

We analyze the product, production efficiency, product reengineering to ensure competitive price.



# OUR SERVICES

**Supplier Credibility:** M&M Clothing BD Ltd developing team take great care to ensure the quality, desired weight, construction and color, we evaluate the capacity and capability of every factory. M&M Clothing BD Ltd also check environmental control, safety laws, labor practices and adherence to labor laws. We make sure that our supplier can meet our requirements when it comes to reaching the average number of pieces produced as per buyer's requirement at a given period of time to meet schedule.

**Sourcing:** M&M Clothing BD Ltd maintains strong exclusive relationships with many of the yarn and fabric mills and the accessories suppliers. Upon placement of orders, we check right way and control the quality of all garment inputs such as yarn, fabric, accessories, labeling and coordinates timing of their procurement and its timely delivery. We let buyers choose and decide what kind of accessories and labels to use as far as style, color, design etc.

**Sampling:** We develop and provide samples as per buyers design, fabric quality, weight, shrinkage, color fastness, specifications etc. to obtain buyers approval before heading to production through our professional staff of Merchandisers and Quality Controllers who always keep a close check on sampling and production.

Quality Control / Assurance: Our Quality Controllers visit the factory regularly to make sure we meet our buyer's requirements. Our quality control personnel are stationed at all manufacturing sites to ensure that all production will meet according to buyer's requirement. We always want to deliver satisfaction to our customers; we monitor the order from sourcing of raw materials and accessories to production and up to the final shipment of goods. We also monitor and report the status of the order to the buyer with systematic follow up on each and every stage.

**Packaging:** Only approved goods are packed and buyer is assured of getting quality merchandise. Care is also taken to see whether all packing instructions of the buyer are respected.

**Shipment/Cargo Handling:** All shipping documents are reviewed and verified as per buyer instruction. All cargo is handled by reputable forwarder to obtain correct information regarding ETD and ETA of vessels because time delivery is as important for us as it is to the buyer





Technical Compliance, Merchandising

### **Social & Environmental Compliance:**

- Implement Group social and environmental compliance programmers
- Responsible for the on going development and coordination of a comprehensive social compliance programme
- Monitor programme and adherence according to the company's code of conduct and local regulatory requirements
- Communicate with Government non-governmental organisations and other external parties
- Develop training programs for internal staff and external vendors with the goal of promoting a healthy compliance culture across the company's complete supply chain
- Conducting factory compliance audits, investigation of work incidents and providing innovative recommendations for sustainable solutions

### **Sourcing, Product Development and Merchandising:**

- Source and develop new supplier based on product nature and requirements.
- Product development based on customer's choice and requirement.
- Ensure and build up good relationship with existing and new suppliers.
- Supplier allocation based on Product design and performance requirements, Country that is specialist in the products, Supplier performance, Lead-times for development and production, Capacities available, Social & Technical compliance.
- Create critical path and ensure adherence for all developments in terms of clients orders and new product development.
- Research and establish potential suppliers for new products.
- Ensure pricing is negotiated to be the best suit for the company.
- Order prototype, photo and salesman samples, ensure quality and delivery correct with support of the production and quality team.
- Check and comment on samples (Proto, Sealing, Size Set, PP (Pre-Production) samples in terms of measurements, workmanship, style and fit in a written form to confirm before start of production in collaboration with customer and local team.
- Ensure that the suppliers have technical capability to produce garments to the company standards.

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### **Supply Chain: Planning**

- Reserve capacities with supplier's based on forecasts from the Business Units in
- collaboration with merchandising team
- Monitor capacity utilization to ensure no overloading at any supplier
- $\bullet \mbox{Purchase}$  order placement CSD (confirmed shipment date) are inline with
- agreed dates
- Negotiate any deviations to optimum delivery
- •Handover all confirmed orders to Production Manager for delivery follow-up

### **Supply Chain: Production and Quality Assurance**

- •Responsible from order confirmation to final inspection of product, ensuring production plans are achieved
- Deviations to be highlighted to the Business Units accordingly
- •Creating product files that allow QC to conduct final inspections at the supplier
- •To schedule the QC's to factories to conduct final inspection before the agreed CSD
- Conducting in house lab tests and color control for all orders

# Planning, Production and Quality Assurance, Logistics and Shipments

### **Supply Chain: Logistics and Shipments**

- •To ensure Business Units are fully aware of the status of their orders as follows:-
- Early shipment, On time shipment, Late shipment
  - Out of tolerance + or Quantity
  - Mode of shipment Sea or Air
- Receive any changes to confirmed orders, implement with supplier and provide feedback to the Business Units accordingly.
- $\bullet\mbox{Receive, check}$  and dispatch on a timely basis all shipment documents from the
- suppliers
- Working with freight forwarders to ensure logistics are without problems

- Weekly regional production status recap and monitoring
- •Conduct factory assessments based on minimum requirements for supplier. Agree action plans for improvement.
- •Implement company's Quality standards and define AQL inspection methods.
- •Final AQL inspection orders to determine based on military standard AQL



### Girl's & Ladies:

Knit/Woven/Denim/ Sweater: Pants, Shorts, Capris, Jacket, Vest, T-Shirt, Shirt, Blouse, Sweater, Hoodie, Sweatshirt, Jacket.

# Men's:

Knit/Woven/Denim /Sweater : Pants, Basic Shorts, Cargo Shorts, Shirts, Jacket Knitted T-Shirt & Polo Shirt, Hoodie, Sweatshirt, Jacket.

Kids & Boys:

Knit/Woven/Denim/ Sweater: Pants, Shorts, T-Shirt, Polo Shirt, shirt.

Men's/Ladies & Kid's Socks













# **Ladies Blaser**











Man's Blaser



Our **Products** 







# Bags & Luggage





































# Our Products

# Handicraft & Makram item



Makram basket Code: SE-001-M Size: 30x25 cm/Dia



Makram sojaru bag Code: SE-009-M Size: 38x46x51 cm



Makram bag hand purse Code: SE-008-M Size: 19x24cm



Gents side bag Code: SE-0011-M Size: 36x30x107 cm



Duo basket (canvas cloth) Code: SE-58GF10/A/B Size: 30x30/25x25/20x20 cm



Cushion cover (cotton canvas) Cushion cover (drill cloth) Code: SE-9HL27 Size: 45x45 cm



Code: SE-9HL22 Size: 45x45 cm



Square bag (recycled sari) Code: SE- 72-AB5 Size: 25x47x17x25 cm



Triangle shoulder bag Recycled sari Code: SE-16 HL Size: 28x62x56 cm



Duffle sholder bag (jute cotton & canvas cloth)

Code: SE-434HL3/434HL2

Size: 40x80x25 cm

# Products



# Thank You